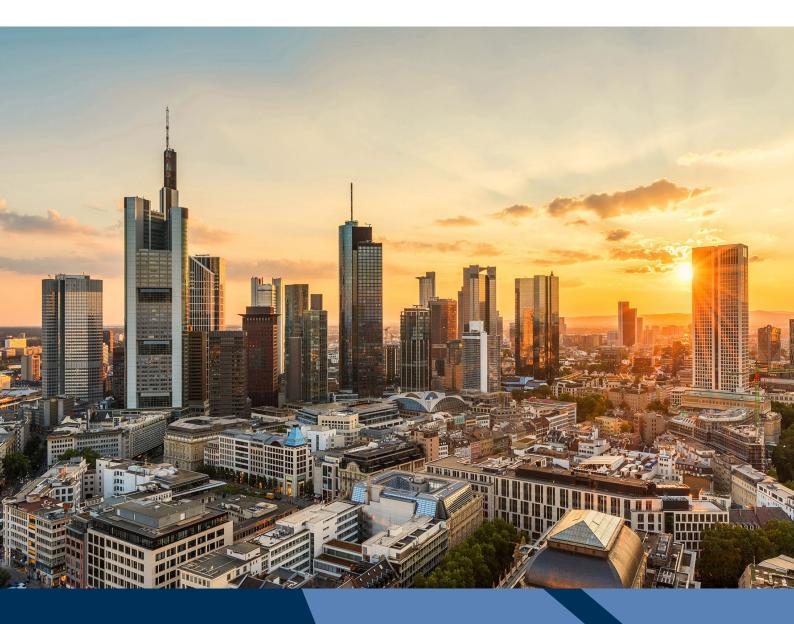
# Corporate clients

Empowering you to seize opportunity





VISTRA.COM

INTRODUCTION TO VISTRA'S CORPORATE SERVICES	04
CORPORATE CLIENTS OVERVIEW	05
GROW: GLOBAL CORPORATE EXPANSION SERVICES	06
ACCELERATE: CORPORATE MANAGEMENT SERVICES	08
SECURE: CORPORATE GOVERNANCE SERVICES	09
TRANSFORM: CORPORATE CARVE-OUT SERVICES	10
UNDERPINNED BY LEADING TECHNOLOGY	11
VISTRA'S OVERSEASCONNECT	12
OUR KEY SERVICE LIST	14
A TEAM YOU CAN RELY ON	15
OPPORTUNITY UNLOCKED	16
ABOUT VISTRA	18

# Global corporate services for responsible growth

Whether expanding globally, hiring abroad, or managing multi-entity operations, we help you adapt to new rules, protect your reputation, and continue to grow responsibly.

#### WE HELP BUSINESSES DO BETTER

A responsibility revolution is changing the way business is done; creating fairer, more innovative and sustainable businesses. And we fully support it. For over 35 years, our corporate governance, advisory and compliance services have helped businesses operate more efficiently and responsibly.

By integrating professional expertise, proven processes, and adaptable digital tools into your business, we lighten your team's administrative workload and increase its productivity – this gives you greater operational control across the whole business life cycle, allowing you to grow your business the right way.

So if you want to seize the opportunity, and make a bigger impact, you're in the right place.





## Corporate Clients Overview

At Vistra, we put your needs at the centre of our work. Imagine what you could achieve with the confidence that comes from being able to work with our dedicated sector teams around the world. We can support your expansion into new markets helping you overcome the complexity of the dynamic and uncertain rules and regulations wherever your company takes you.

No matter the size of your business, we always take a personalised approach. Armed with our cutting-edge technology hosting a tailored suite of management and administration services and a dedicated team of highly skilled experts by your side, we can help you unlock your opportunity and succeed internationally. If you're looking to expand overseas, we can help you navigate the complexity of international operations and reduce risk by ensuring you stay efficient and compliant with local statutory obligations and regulations. No matter how many jurisdictions you expand into, we provide total entity management and can support with the provision of office space. By leaving the formation, accounting and reporting, legal and regulatory compliance work with us, you can focus on your core business activities. We can help your business in the long-term by supporting you with corporate restructurings or asset and operation carve-outs of any size.

Our people and our technology have always set us apart. Together, they empower legal entities globally to work smarter, grow faster, act responsibly, minimise risk and scale across borders. We are hands-on problem solvers with extensive experience working with corporate clients, ready to make your expansion effortless and compliant with the ever-evolving and complex global regulatory and statutory rules. 30+ YEARS EXPERIENCE

45+

80+ offices worldwide

20%

OF THE FORTUNE GLOBAL 500

1k

SCALE UP BUSINESSES SUPPORTED

200k legal entities

MANAGED

# Grow: Global corporate expansion services

#### Expand overseas and reduce your operational risk.

Manage your international expansion from set up to payroll with confidence, supported by a team of global expansion specialists and in-country experts. Our knowledge, experience and comprehensive service offering will help you navigate the complexities of operating abroad so you can execute your expansion with low risk and maximum efficiency.

Whether you need advice and/or services to deal with foreign legal, regulatory, tax or employment situations, Vistra supports your domestic inhouse teams through a combination of our global experts and on-the-ground specialists. Our secure technology platform gets you up and running in places with languages, cultures and rules that are unfamiliar to you and keeps you compliant as you grow your international footprint.

With over 30 years' experience working with startups, scaleups and maturing business, we understand the complexities of operating your business abroad in one or multiple jurisdictions. We specialise in EOR, entity formation, finance and accounting, global HR and payroll, tax, legal and compliance advisory services.

 $Learn\,more\,about\,\underline{International\,Expansion\,services}$ 





# Accelerate: Corporate management services

#### Grow with efficiency, compliance and control.

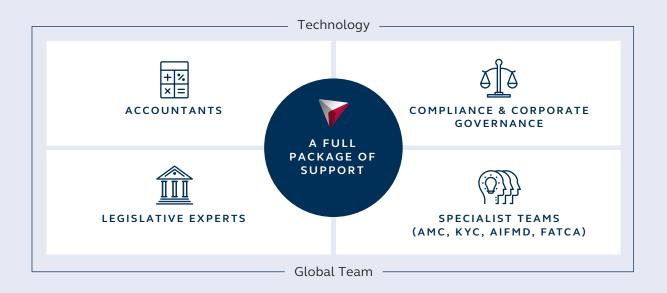
Maximise operational efficiency across all your international entities, and accelerate your growth. Whether entering new countries, new regions, or expanding your business in-market, our global corporate services, and centralised reporting tools, will help connect and simplify all your operations, from tax to payroll. So you can scale up with greater compliance and control.

Our compliance team and their extended network is made up of highly gualified accounting and tax professionals all over the world. We keep track of key statutory, regulatory, and legislative changes and proactively advise on how to implement and stay compliant. And we're not just advisors - we're doers. Our specialised company secretarial team makes sure you have full control of your international operations. The team will not only ensure all compliance deadlines are met but will arrange for annual meetings, maintenance of the corporate books and records as well as periodic and constitutional changes and one-off-events.

In addition, our secure technology platform provides you with complete control and visibility over your statutory compliance activities for any international operation.

Wherever you want to do business, Vistra can help you get started quickly and successfully. Through our far-reaching global network, we offer high-quality tailored services built on extensive local knowledge – freeing you to get on with the business.

Learn more about Corporate Management services



## Secure: Corporate governance services

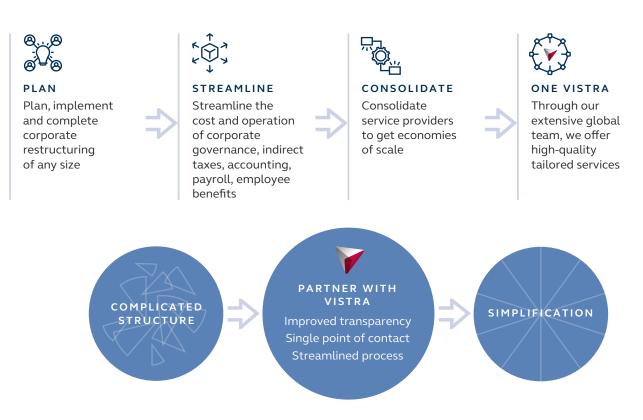
#### Keep your global business in shape.

Get IPO ready, streamline your global entity operations, and ensure your brand reputation with our experienced global entity governance team. Receive expert advice and implementation support to establish more efficient operating structures, improve your operational transparency, and reduce costs and risks across your group.

We streamline the cost and operation of corporate governance, direct and indirect taxes, accounting, payroll, employee benefits, and consolidation of service providers to get economies of scale. Through our extensive global network, we offer high-quality tailored services built on extensive local knowledge – freeing you to get your business in shape.

Learn more about Corporate Governance services

# Review, restructure and simplify – keeping your business in shape



# Transform: Corporate carve-out services

## Managing complexity in carving out assets and operations.

Reduce the complexity of asset carve-outs, and execute them faster, with a team that specialises in the jurisdictions you need most support.

Our experts make sure acquirers fulfil employer obligations, establish optimal legal-entities, register and run payrolls and more when engaging in carve-outs or similar deals.

Whether divesting divisions or companies, or reforming your corporate structures, standing up a management accounting function, hiring or transferring employees or just fulfilling local employer obligations – ensure all your operational requirements are met, and fully compliant, for a successful spin-off.



Learn more about Carve-out services

# Everything you need for a successful acquisition



Establish a legal entity, divest, create or reform corporate structures



Stand up a management accounting function



Hire or transfer employees, or run payroll and fulfil local employer obligations



### Underpinned by leading technology

At Vistra, we're unlocking a world of opportunity by taking an advanced digital approach in our development of innovative product solutions for our clients. With a considerable annual investment in technology, our focus is always on best-in-class homegrown and market-leading technology solutions. We use industry-proven platforms as the foundations of our core processing applications while differentiating through our user experience. This means our clients can rely on the highest-quality services and interact with interfaces that offer optimal security, resilience and scalability.

As one of our clients, you would receive access to a personalised global platform hosting a suite of tools to interact with, tailored to your requirements. With everything you need in a single location, you can benefit from simplified operations and reduced security risks, as well as improved access and flow of business information. Accessible on both mobile and computer, you can flexibly manage your business at your fingertips, maintain a real-time view of your operations, and make better decisions, faster.

## Vistra's OverseasConnect

OverseasConnect is our simple, cloud-based solution that integrates several applications that support the entirety of your overseas business activities. With OverseasConnect, you can manage your core business functions across all of the countries that you operate in, with greater visibility and control, all accessible from a single location. By enabling collaboration between your team and Vistra, this platform offers core functionalities such as compliance, payroll, advisory, treasury, accounting, expense reporting, HR and advisory options.

By providing a unified view of these functions in every country that you operate in, you significantly reduce the risks and administrative burden that typically accompany hiring multiple third parties. Equipped with the breadth of functionalities that OverseasConnect provides, you no longer need to navigate various software platforms from numerous vendors or communicate with people in different time zones or languages. It's your single, consolidated solution for complete oversight and control of your international operations. OverseasConnect is an all-in-one platform comprised of various applications that provide access to:

- **Compliance** collects all of your compliance events in one place, so you'll never miss a deadline.
- Payroll common interface to efficiently manage your payroll operations across multiple jurisdictions from one location with country-by-country regulations built into the app.
- Advisory securely order, track and retain your Vistra advisory projects in a single, cloud-based repository.
- Accounting organise and access your overseas accounting records 24/7 from one cloud-based software platform.

Learn more about OverseasConnect



#### What we deliver:



#### REDUCED RISK

Remove the security risk of emailing sensitive data by having all of the data stored on our secure cloudbased platform.



#### EFFICIENCY

Use our applications to manage your global operations in one place with one consistent interface to save time.



FLEXIBILITY

The platform is available 24/7, eliminating time-zone challenges.



**SECURITY** Single sign-on access and multifactor authentication to keep your data secure.



#### SIMPLICITY

The entirety of your international operations is distilled on one platform, with one web address, one login and one consistent format across countries.



#### AUDIT READY

Since all of your financial reports, registrations and other documents are stored in a secure repository, you can quickly find what you need without needing to hunt down reports from different systems.



#### DEDICATED VISTRA TEAM

Our proactive experts are an extension of your team, on-hand to provide you with information and recommendations.

## Corporate Clients: Our key service list

#### GOVERNANCE, RISK & COMPLIANCE

- AML Verification Platform
- Audit Support
- Company Secretarial
- Corporate Income Tax Returns
- DAC 6
- Directorship Services
- Dispute Resolution Tax Authority Audits
- Economic Substance
- Enhanced Due Diligence
- Financial Statements Reporting
- GAAP Reconciliation
- Indirect Tax Returns
- Legal Entities Formation
- Liquidations Strike Offs
- Office Space Provision
- Process Agent
- Statutory Documents Maintenance

#### FINANCE, ACCOUNTING & ADMINISTRATION

- Accounts Payable
- Accounts Receivable
- Bank Account Opening
- Bookkeeping
- Cash Management FX
- Employee Expenses Management
- Expat Payroll Management
- Management Accounting
- Payroll

#### ADVISORY & TRANSACTION SUPPORT

- Acquisitions & Divestments
- Board Effectiveness Reviews
- Business Contracts
- Business Entity Type
- Compensation Benefits
- Complex Executive Service Contracts
- Entity Restructuring
- Global Mobility
- International HR
- M & A Workforce Restructuring Implementation
- Managed HR
- Regulation
- Tax Efficient Entity Rationalisation
- Tax Nexus Assessments
- Technology Intellectual Property
- Transfer Pricing Country Reporting
- Treaty Interpretation Withholding Tax
- Workforce Restructuring Advice

Click each service heading to learn more

### A team you can rely on

#### Globally Alert and Locally Alive.

We are your trusted partner for the long-term wherever and whenever you need us. Our high performance, highvalues culture ensures that we work as a One Vistra team to bring you the right mix of industry, technical, and local expertise. Together, we listen, we partner. We harness the power and passion of our organisation for your benefit. We are excited about your future and relish the challenge of helping you **Unlock Opportunity**.





#### Committing to clients

We listen, take ownership and think ahead, because client success is our success.



#### Empowering people

We unlock the unique capabilities of our people – providing opportunities and helping them thrive.



#### Working as ONE Vistra

We are stronger together, delivering solutions with the power of our combined skills.



#### Doing the right thing It guides every decision we make, every day.

## Opportunity unlocked

#### CASE STUDIES



Vistra helps 1WorldSync consolidate global payroll and other corporate services amid rapid growth. Since 2019, Vistra has helped 1WorldSync reduce costs, improve operational efficiencies and deliver on ambitious acquisition and expansion plans. This success was achieved with Vistra's payroll, advisory, entity establishment and other corporate services amid 1WorldSync's rapid growth.

Together, Vistra and 1WorldSync achieved:

- Successful expansion into multiple locations
- Consolidation to one provider, helping simplify payroll operations across countries
- Smooth onboarding, timely payroll and guidance on employment-related matters, ensuring employee satisfaction
- Dedicated support with future requirements and acquisitions



From the very beginning, Vistra understood our business and our needs and has delivered on every level. Having a dedicated team and a direct contact means we can call or email and things get done quickly. They have experts across payroll, HR, tax and beyond, which gives us real peace of mind that we – and our employees – are in safe hands.

#### **Eileen Timmins**

VP, Human Resources and Administration, 1WorldSync





Vistra managed Clarivate's compliance risks for 98 entities in 43 different jurisdictions, ultimately helping them reduce costs, improve operational efficiencies and achieve faster speed-to-market, so they could maintain their position as a leading global provider of cutting-edge innovation solutions.

Together, Vistra and Clarivate achieved:

- Restructuring of number of legal entities
- Cost optimisation
- Reduction in operational inefficiencies
- Centralised billing process



Navigating a transition of this size can be overwhelming, which is why we needed to partner with a provider that could help simplify the process for us. Not only was Vistra able to provide the services we needed in each country, but they also used a central billing process for all those services. Having continuous access to all ongoing financial activities helped us make strategic decisions each step of the way, which was critical to the success of the project.

Martin Reeves Corporate Secretary, Clarivate







# About us

At Vistra, we believe your business and your people can make a difference in the world. That's why our work is focused on helping our clients act with confidence and speed to seize opportunity wherever it arises. As a global corporate service provider and fund administrator with more than 5,000 professionals in over 45 jurisdictions, we empower legal entities globally to work smarter, grow faster, act responsibly, protect capital and scale across borders — by doing what we do best: reducing risk and enhancing efficiency. Discover how we can help you and your business seize opportunity today by exploring our services at vistra.com.

**Registered office** 

Vistra 19/F, Lee Garden One 33 Hysan Avenue Causeway Bay, Hong Kong Tel +852 2521 3661 Fax +852 2845 9198 enquiries@vistra.com

#### SEIZE OPPORTUNITY

m @VISTRA☑ @VISTRAGROUP

VISTRA.COM

DISCLAIMER This document is subject to, and must be read in conjunction with our legal Notice (including Disclaimer) www.vistra.com/notices. Copyright ©2023 by VistraGroupHoldings SA. All Rights Reserved